

Join the North Coast Land Match program and be part of a movement that supports sustainable agriculture, strengthens local economies, and preserves the natural beauty of Humboldt and Del Norte counties.

Together, we can create a thriving agricultural landscape that benefits landholders, farmers, and our entire community.

North Coast Land Match Landholder Information

Pilot Draft Version

The North Coast Land Match Program cultivates the future of farming in Humboldt, Del Norte, and Tribal Lands by successfully linking farmers with available land and providing support and guidance in navigating the complexities of farmland access, tenure, and transfer. Through our collaborative approach, we tailor solutions to achieve family, farm business, and community goals.

Local agricultural lands are a precious resource, and it can be challenging for farmers to find a place to grow food. The North Coast Land Match program helps connect farmers, *land seekers*, with land-owners, *land holders* to provide more access to farmland, and to preserve the agricultural landscapes in our community.

We envision a vibrant landscape of working farms managed by thriving farmers. Entire communities will benefit from increased farming opportunities, healthy lands, and a more secure food supply. Through innovation, education, advocacy and consulting the North Coast Land Match Program is transforming how farmers get on to, hold, and transfer farmland in the North Coast Region of California.

This document is created for land holders. If you are a land seeker, review our <u>Land Seeker</u> Information Document.





For Landowners:

Are you a landowner in Humboldt or Del Norte County? North Coast Land Match offers you a unique opportunity to put your land to productive use while contributing to the local agricultural economy. Whether you have unused space on part of a parcel of land, or unoccupied agricultural land, we can help you find the right farmer to lease your property.

Landholder benefits

By participating in North Coast Land Match, you can:

- **Generate income**: Transform your idle land into a productive asset by leasing it to skilled farmers passionate about sustainable agriculture.
- Support local food production: Contribute to the growth of a robust local food system by providing farmers with access to land for cultivation and livestock grazing.
- Preserve open spaces: Help preserve the region's scenic beauty and protect valuable agricultural land from development, ensuring a sustainable future for generations to come.
- **Foster community connections**: Engage with local farmers and join a network of like-minded individuals who value sustainable farming practices and the benefits they bring to our communities.

What size plots of land are farmers looking for?

The needs of newer or expanding farmers will vary significantly. For this program we are welcoming spaces as small as a quarter acre, and with no upper limit on size.

What locations are most desired?

Typically, land that is within 20-40 minutes of markets and housing but it depends on what is being produced and how intensively the product is managed.





What does my land need in order to be considered ready for agricultural use?

Agricultural land can vary in size and location, however, land must be agriculturally viable. The following list includes some essential needs for each land listing:

- Access to water
- Road access
- Soil that has not been exposed to toxic chemicals and has a basic level of fertility

Other important factors may include

- Current use
- Current farming practices
- Buildings and Infrastructure
- Known environmental hazards
- Required farming practices: ie organic
- Housing available
- Irrigation infrastructure and condition
- All water sources
- Equipment Available
- Existing fencing
- Available acres
- County
- Crops and Livestock
- Your desired business arrangement and/or desired lease term
- The soil quality and type

Here is a resource from Farm Link that includes all of the components of agricultural land listings Building a Great Land Listing CAFarmlink

What does a typical farm lease look like?

A farm lease lays out the detailed agreement between both parties on specifics such as lease duration, cost per acre, water use, equipment use, infrastructure (storage, hoophouse, etc), animals or no animals, fencing, maintenance, and other details. Our team has access to excellent resources for creating lease agreements and we can refer any landowner or farmer to no cost consultations with lease agreement experts. Leases help protect farmers and landowners and terms can be highly dependent on the needs





of each party. Leases don't always have to be for money and can include terms for trade of product or maintenance of land. Cost per acre varies widely depending on several factors but we can help you determine appropriate and fair pricing for both parties.

How do I learn more and get involved?

Complete this Landowner Application Form. Include any additional initial questions you have. NCGA or DNATL CFC staff will follow-up with you to gather any additional information on your land opportunity and schedule a time for a member of our team to make a brief visit to your site to take a few pictures and complete a site evaluation form that we can share with farmers seeking land. We will then inform you if or when we identify a local farmer who may be a good match for your space. We can then help facilitate conversations between the land owner and the farmer and arrange a site visit and meeting.

What to expect:

Steps for Landholders/ land-owners

1. List your property: This sign-up process is as easy as filling out a simple form that inquires about the land available.

Complete our Our Landowner Intake Form.

- This form will guide you in creating a complete listing.
- You can post up to three photos when creating it and you can add more photos later.

2. Review and approval

We will contact you to set up an appointment to assess your property to ensure it is a viable agricultural resource and may ask additional questions. Our staff carefully review each Land Listing before posting it on our database and sharing it with farmers and ranchers. We will follow up with you on the status of your submission within 7 days.





3. Match with a farmer or rancher

We will inform you if/or when we identify a local farmer who may be a good match for your space. We can then help facilitate conversations between the land owner and the farmer and arrange a site visit and meeting.

4. Lease established and farming begins on your property!

The land match team will remain available to you as a resource.

Contact info for staff:

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